

CMI Industries Pty Ltd T/A Redback Lasers
Nubco Core Range Review 14/5/2021

Item	Normal RRP (Inc)	PROMO Price (Inc)	Dealer Multi Buy (Ex)	Nubco Core Contract Price (Ex)	Qty buy	Nubco Margin on List	Margin on Promo	Package Builds and Costing	240HDF Cost for Package builds
			0.30						
07 OL28X	\$399	\$360	\$253.91	\$245.00	4 Buy	32%	25%		
07 OL28XP	\$599	\$499	\$381.18	\$335.00	N/A	38%	26%	Build Item for Cost = Core Item + 240HDF	\$90
07 AUTO1	\$429	\$360	\$273.00	\$245.00	4 Buy	37%	25%		
07 AUTO1P	\$629	\$499	\$408.27	\$335.00	N/A	41%	26%	Build Item for Cost = Core Item + 240HDF	\$90
07 BASIC 614	\$799	\$660	\$508.45	\$480.00	2 Buy	34%	20%		
07 BASIC 614P	\$999	\$799	\$635.73	\$570.00	N/A	37%	22%	Build Item for Cost = Core Item + 240HDF	\$90
07 EL614S	\$1,099	\$960	\$699.36	\$698.00	2 Buy	30%	20%		
07 EL614SP	\$1,299	\$1,099	\$826.64	\$788.00	2 Buy	33%	21%	Build Item for Cost = Core Item + 240HDF	\$90
07 EGL624GM	\$1,799	\$1,560	\$1,144.82	\$1,135.00	2 Buy	31%	20%		
07 EGL624GMF	\$1,999	\$1,699	\$1,272.09	\$1,225.00	2 Buy	33%	21%	Build Item for Cost = Core Item + 240HDF	\$90
07 DL3	\$249	\$199	\$158.45	\$137.00	4 Buy	39%	24%		
07 DLD5X	\$379	\$329	\$241.18	\$227.00	4 Buy	34%	24%		
07 D273G	\$389	\$349	\$247.55	\$241.00	4 Buy	32%	24%		
07 PLUMB1	\$179	\$149	\$113.91	\$103.00	4 Buy	37%	24%		
07 3L360G	\$749	\$599	\$476.64	\$419.00	4 Buy	38%	23%		
07 3L360R	\$649	\$499	\$413.00	\$349.00	4 Buy	41%	23%		
07 3L360R+	\$799	\$660	\$508.45	\$462.00	4 Buy	36%	23%		
07 3L360R+P	\$999	\$799	\$635.73	\$557.00	2 Buy	39%	23%	Build Item for Cost = Core Item + 240HDF	\$90
07 L203	\$199	\$99	\$126.64	\$63.00	8 Buy	65%	30%		
07 M50322	\$269	\$199	\$171.18	\$126.64	4 Buy	48%	30%		
07 RB30M	\$114	\$79	\$72.55	\$50.27	10 Buy	51%	30%		
07 240HDF	\$200	\$150	\$127.27	\$90.00	2 Buy	51%	34%		
07 HDD51	\$129	\$129	\$82.09	\$70.00	2 Buy	40%	40%	Not listed for promotion	
07 IET150	\$69	\$50	\$43.91	\$27.00	4 Buy	57%	40%	Not listed for promotion	
07 5M5S75	\$99	\$99	\$63.00	\$54.00	2 Buy	40%	40%	Not listed for promotion	
07 DL160	\$149	\$119	\$94.82	\$81.00	2 Buy	40%	25%		
07 DL600	\$179	\$149	\$113.91	\$102.00	2 Buy	37%	25%		
07 DL1200	\$219	\$179	\$139.36	\$122.00	2 Buy	39%	25%		